

## EDRAY: Winner of the SCLA 2024 Pitch Tank Competition for Supply Chain Innovation



On August 5, 2024, [Supply Chain Leaders in Action](#) (SCLA) named EDRAY the 2024 Pitch Tank Competition winner. This annual contest recognizes companies offering the most innovative and transformative solutions across supply chain industries.

### EDRAY's winning pitch highlighted these value drivers:

- Technology-driven approach to transportation management
- The superior performance of EDRAY's destination management network and platform
- Transformative efficiency gains and cost savings for EDRAY's partners
- Emphasis on the underserved "final import mile" of shipping



*EDRAY's neutrality enables them to not only establish best-in-class execution for its customers today, but also to work on tomorrow's problems in a collaborative way which is truly game-changing for the industry.*

- Amy Thorn,  
Pitch Tank Event Organizer



### The SCLA Pitch Tank Competition

SCLA is a program of the Distribution Business Management Association (DBMA). The DBMA operates as a think tank for global supply chain improvement and innovation.

The SCLA is attended by around 400 senior executives representing 70 major corporations. The combined annual revenue of SCLA members' companies is over \$1.5 trillion.

SCLA's Think Tank Competition is a significant event in the shipping world. To win this contest, a company must demonstrate exceptional value today in combination with a forward-thinking approach to meet the needs of tomorrow.



*We were thankful the EDRAY Team was able to quickly step in and provide solutions for our dray and destination management needs. Our experience has been extremely positive with EDRAY and I would recommend them to anyone searching for solutions at the ports.*

- Regional VP of Supply Chain, Lakin Tire

**Solving Problems  
One Container  
at a Time.**

### The 2024 Think Tank Competition judges included:

- Shayne Wahlmeier, VP of Supply Chain Automation at Walmart
- Fotini Petroula, VP of Supply Chain Global Manufacturing & Execution at IBM
- Karoline Dygas, VP of Strategic Sourcing and CPO at Nordstrom
- Michael Jacobs, SVP of Supply Chain at Ferguson Enterprises
- Marcus Olsen, VP of Strategy at Surplus City
- Renee Ure, former COO of Lenovo

For the EDRAY team, winning the SCLA Pitch Tank Competition validates our commitment to building smarter, more helpful supply chain technology.

## EDRAY Is Your Proven Partner for Supply Chain Management and Port Logistics

At EDRAY, we're solving the growing complexity of the "final import mile." As containers move from their origins to their final destinations, we manage stakeholder execution across all ports, rail, dray, chassis, and distribution centers. Our platform connects your team to better data and visibility with simplified inputs and more timely, cost-effective deliveries.



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